

50 BUILDERS

Chicago area builders ranked by dollar volume of closings

TOP 50 BUILDERS

The Chicago area's top 50 builders ranked by revenue

Based on homes closed																	
Builder	Year	No. Sold	No. Closed	Avg. Price	Volume in millions	Builder	Year	No. Sold	No. Closed	Avg. Price	Volume in millions	Builder	Year	No. Sold	No. Closed	Avg. Price	Volume in millions
1. Cambridge Homes 800 S. Milwaukee Ave. Libertyville IL 60048. (847) 362-9100	2006 2005	1,280 2,349	1,995 1,847	\$299,500 \$279,700	\$597.5 \$516.6	18. New West Realty 1440 W. Taylor Chicago IL 60606 (312) 829-2100	2006 2005	329 526	386 117	\$300,375 \$264,000	\$115.9 \$45.3	35. MCL Cos. 455 E. Illinois Chicago IL 60611 (312) 321-8900	2006 2005	89 263	44 229	\$1,522,000 \$835,125	\$66.9 \$191.2
2. Enterprise Cos. 600 W. Chicago Ave. Chicago IL 60610 (312) 670-3800	2006 2005	590 1,182	1,215 509	\$380,000 \$524,000	\$461.7 \$266.7	19. Kensington Homes 2056 Westings Ave. Naperville IL 60563 (630) 579-9667	2006 2005	254 301	385 142	\$299,681 \$360,337	\$115.3 \$51.1	36. Gallagher & Henry 6280 Joliet Road Countryside IL 60525 (708) 482-8900	2006 2005	165* 200*	165* 180*	\$405,000* \$383,000*	\$66.8* \$68.9*
3. Lennar Homes 2300 N. Barrington Road Hoffman Estates IL 60195 (630) 339-4800	2006 2005	1,133 530	1,530 503	\$299,622 \$258,733	\$458.4 \$130.1	20. American Invsc 1212 N. La Salle Chicago IL 60610 (312) 595-4800	2006 2005	435 996	363 792	\$312,848 \$368,862	\$113.5 \$292.1	37. Gladstone Homes 6200 Sycamore Lane North Aurora IL 60542 (630) 428-4000	2006 2005	113 145	130 140	\$492,069 \$450,000	\$63.9 \$63.1
4. Magellan Devel. Group 303 E. Wacker Chicago IL 60602 (312) 642-9869	2006 2005	780 780	661 624	\$594,000 \$407,810	\$392.6 \$254.4	21. Kirk Corp. 201 Juniper Circle Streamwood IL 60107 (630) 830-8300	2006 2005	293 396	328 404	\$342,496 \$356,890	\$112.3 \$144.1	38. Residential Homes of America 100 N. Field Drive Lake Forest IL 60045 (847) 295-3100	2006 2005	156 315	169 193	\$369,878 \$238,595	\$62.5 \$46.0
5. Pulte Homes 2250 Point Blvd. Elgin IL 60123 (847) 841-3500	2006 2005	1,200* 1,500*	1,200* 1,500*	\$316,000* \$300,000*	\$379.2* \$450.0*	22. MCZ Development 1555 N. Sheffield Chicago IL 60622 (312) 573-1122	2006 2005	300 700	300 400	\$359,000 \$350,000	\$105.0 \$140.0	39. Dartmoor Homes 175 W. Central Road Schaumburg IL 60195 (847) 519-9230	2006 2005	67 74	70 68	\$754,451 \$714,738	\$52.8 \$48.6
6. Town & Country Homes 1806 S. Highland Ave. Lombard IL 60148 (630) 953-2222	2006 2005	872 1,159	1,061 975	\$335,600 \$346,154	\$356.0 \$337.5	23. Orleans Homebuilders 650 E. Algonquin Schaumburg IL 60173 (847) 925-1400	2006 2005	216 241	248 371	\$418,317 \$394,652	\$103.7 \$146.4	40. R. Franczak & Assoc. 751 Graceland Ave. Des Plaines IL 60016 (847) 297-2568	2006 2005	206 232	155 157	\$329,314 \$289,971	\$51.0 \$45.5
7. Ryland Homes 1141 E. Main St. East Dundee IL 60118 (224) 293-3100	2006 2005	860 1,106	1,019 1,122	\$337,891 \$314,000	\$344.3 \$352.5	24. Terrapin Properties 217 N. Jefferson Chicago IL 60661 (312) 466-1500	2006 2005	292 380	292 370	\$354,003 \$270,000	\$103.3 \$99.0	41. Partners LLC 2550 Waukegan Road Glenview IL 60025 (847) 729-2800	2006 2005	273 160	117 105	\$409,720 \$424,083	\$47.9 \$44.5
8. Centex Homes 2205 Point Drive Elgin IL 60123 (847) 783-6300	2006 2005	850 1,143	1,050 946	\$238,000 \$232,000	\$249.9 \$219.4	25. Gammonley Group 322 W. Burlington Ave. La Grange IL 60525 (708) 352-4040	2006 2005	198 139	242 117	\$404,262 \$395,260	\$97.8 \$46.2	42. Grand Pointe Homes P.O. Box 379 West Dundee IL 60118 (847) 930-9100	2006 2005	128 192	174 189	\$274,100 \$259,928	\$47.6 \$49.1
9. Neumann Homes 4355 Weaver Parkway Warrenville IL 60555 (630) 281-2000	2006 2005	661 1,661	833 1,445	\$277,616 \$268,874	\$231.2 \$388.5	26. Wiseman-Hughes Ent. 975 E. 22nd St. Wheaton IL 60187 (630) 653-0500	2006 2005	227 405	330 415	\$260,600 \$284,791	\$85.9 \$118.1	43. Inland Great Lakes 2901 Butterfield Road Oak Brook IL 60523 (630) 218-8030	2006 2005	478 536	418 525	\$114,050 \$156,920	\$47.6 \$82.3
10. Lakewood Homes 2700 W. Higgins Road Hoffman Estates IL 60195 (847) 884-8800	2006 2005	709 888	837 1,718	\$252,300 \$234,357	\$211.1 \$402.6	27. Remington Homes 400 River Ridge Drive Elgin IL 60123 (847) 289-6700	2006 2005	223 261	263 242	\$323,576 \$289,995	\$85.1 \$70.1	44. Par Development 12040 Raymond Court Huntley IL 60142 (847) 854-3005	2006 2005	127 131	118 131	\$392,000 \$394,000	\$46.2 \$51.6
11. Kimball Hill Homes 5999 New Wilke Road Rolling Meadows IL 60008 (800) 355-5945	2006 2005	468 468	521 501	\$401,780 \$409,560	\$209.3 \$205.2	28. Related Midwest (formerly LR Devel.) 350 W. Hubbard Chicago IL 60610 (312) 595-7400	2006 2005	95 354	237 36	\$357,000 \$1,652,000	\$84.6 \$59.4	45. Belgravia Group 833 N. Orleans Chicago IL 60610 (312) 751-2777	2006 2005	211 239	128 125	\$354,101 \$552,184	\$45.3 \$69.0
12. Kennedy Homes 14 Executive Court South Barrington IL 60010 (847) 756-2100	2006 2005	705 709	705 714	\$274,500 \$266,000	\$193.5 \$189.9	29. Optima Inc. 630 Vernon Ave. Glencoe IL 60022 (847) 835-8400	2006 2005	200 138	200 80	\$405,000 \$370,000	\$81.0 \$29.6	46. Kenar Ltd. 1904 Wright Blvd. Schaumburg IL 60193 (847) 352-0100	2006 2005	89 143	118 136	\$358,990 \$305,450	\$42.2 \$41.5
13. Toll Brothers 1153 W. Dundee Arlington Heights IL 60004 (847) 590-5100	2006 2005	350* 435	350* 275	\$545,000* \$710,000	\$190.7* \$195.2	30. Montalbano Homes 1801 S. Meyers Road Oakbrook Terrace IL 60181 (630) 613-2700	2006 2005	260 478	308 483	\$250,000 \$263,873	\$77.0 \$127.4	47. Sutherland Pearsall Devel. 209 W. Ohio Chicago IL 60610 (312) 245-9113	2006 2005	85 148	94 81	\$444,680 \$381,000	\$41.8 \$30.8
14. Del Webb Sun City 12940 Del Webb Blvd. Huntley IL 60142 (847) 515-7200	2006 2005	710* 875*	710* 875*	\$235,000* \$230,000*	\$166.8* \$201.2*	31. Focus Development 211 Waukegan Road Northfield IL 60093 (847) 441-0474	2006 2005	108 320	196 65	\$373,078 \$255,725	\$73.1 \$16.6	48. Bigelow Homes 860 S. Serendipity Drive Aurora IL 60504 (630) 631-0700	2006 2005	137 168	149 221	\$225,000 \$188,000	\$33.5 \$41.5
15. Centrum Properties 225 W. Hubbard Chicago IL 60610 (312) 832-2500	2006 2005	236 672	406 629	\$383,985 \$367,679	\$155.8 \$231.2	32. Hartz Construction Co. 9026 Heritage Parkway Woodridge IL 60517 (708) 233-3800	2006 2005	215* 350*	215* 320*	\$330,000* \$275,000*	\$70.9* \$88.0*	49. Dubin Residential 4252 N. Cicero Ave. Chicago IL 60641 (773) 427-2400	2006 2005	102 219	106 135	\$304,000 \$334,075	\$32.2 \$45.1
16. William Ryan Homes 945 N. Plum Grove Schaumburg IL 60193 (847) 995-8700	2006 2005	403 411	400 368	\$305,000 \$300,000	\$122.0 \$110.4	33. Sho-Deen Inc. 17 N. First St. Geneva IL 60134 (630) 232-8570	2006 2005	204 239	159 172	\$444,675 \$389,100	\$70.7 \$66.9	50. U.S. Shelter LLC 1210 Hunter Drive Elgin IL 60120 (847) 289-1500	2006 2005	50 7	71 31	\$324,000 \$400,000	\$23.0 \$12.4
17. Pasquonelli Homes 535 Plainfield Road Willowbrook IL 60527 (630) 325-4500	2006 2005	454 626	461 691	\$252,431 \$233,000	\$116.3 \$161.0	34. KB Home 915 National Parkway Schaumburg IL 60173 (847) 273-3600	2006 2005	227 208	227 254	\$300,580 \$381,763	\$68.2 \$96.9						

* = estimate
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